

NEXT LEVEL (Possible Money) BONUS REPORT

AI January Issued Production Individually Produced Include Initial Bonus in Calculation

Here's What You're Currently Making and What You Could Be Making...



*This is what you're making at your **Current Level of Production***

	AUTO	FIRE	LIFE	HEALTH	BANK	Total <u>CURRENT</u> Bonuses \$222.50
Policies	10.0	5.0	1.0	1.0	1.0	
Annual Premium	\$10,000	\$2,500	\$500	\$500	\$50	
Avg Premium	\$1,000	\$500	\$500	\$500	\$50	
Level Reached	None Reached	None Reached	Level 1	Level 1	Level 1	
Target Bonus Earned	\$50.00	\$25.00	\$57.50	\$57.50	\$32.50	

*If you reached the Next Target, this is what you could make at the **NEXT Level Of Production***

Policies	18.0	12.0	2.0	2.0	2.0	Your <u>NEXT LEVEL</u> Bonus Could Be \$400.00
Annual Premium	\$18,000	\$6,000	\$1,000	\$1,000	\$100	
Your Level Would Be	Level 1	Level 1	Level 2	Level 2	Level 2	
Your Bonus Would Be	\$90.00	\$60.00	\$100.00	\$100.00	\$50.00	

*This is what you could make at the **MAX Level of Production***

Policies	30.0	20.0	5.0	5.0	5.0	Your <u>MAX LEVEL</u> Bonus Could Be \$875.00
Annual Premium	\$30,000	\$10,000	\$2,500	\$2,500	\$250	
Your Level Would Be	Level 5	Level 5	Level 5	Level 5	Level 5	
Your Bonus Would Be	\$150.00	\$100.00	\$250.00	\$250.00	\$125.00	

Monthly Targets	Auto Policies	Fire Policies	Life Policies	Health Policies	Bank Products
Level 1	18	12	1	1	1
Level 2	21	14	2	2	2
Level 3	24	16	3	3	3
Level 4	27	18	4	4	4
Level 5	30	20	5	5	5

Weekly Coaching Questions to Discuss with Your Agent & Help You Hit Your Income Goals...

- 1) What's working for you?
- 2) What's not working for you?
- 3) What are your goals for this week?
- 4) How can you improve on what you did last week?
- 5) What support do you need (from the agent or someone else) to help you reach this week's goals?